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Name :....



MAR IVANIOS COLLEGE (AUTONOMOUS) THIRUVANANTHAPURAM

Fifth Semester B.Voc. Degree Examination, November 2016
First Degree Programme under CSS
Skill Course – XVII (for Tourism & Hospitality Management)
AUTH571: Travel Agency and Tour Operation Management

Time: 3 Hours Max. Marks: 80

SECTION - A

Answer ALL questions in one or two sentences.

- 1. Write a short note on Thomas Cook.
- 2. Mention the importance of TAAI.
- 3. What do you mean by CRS and GDS?
- 4. What is Traveler's cheque?

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- 5. Which are the major types of travel agencies?
- 6. Write a note on IATO.
- 7. Define a hosted tour.
- 8. What is a FAM tour?
- 9. Differentiate between inclusive and non inclusive tour.
- 10. Write a note on the major forms of transportation and its importance in tourism.

 $(10 \times 1 = 10 \text{ Marks})$

SECTION – B

Answer any **EIGHT** questions, not exceeding a paragraph of **50** words.

- 11. Write a note on the need for Human Resources in travel and tour business.
- 12. What is passport? Explain the types of passports issued in India.
- 13. Write a note on Foreign Exchange transaction in travel business.
- 14. What are the challenges faced by travel agencies?

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- 15. Define disintermediation. How has it affected travel business?
- 16. What are the functions of a travel agency?
- 17. What is visa? Explain the major types of visa.
- 18. Discuss the importance of travel insurance and health certificates in tours.
- 19. Write a note on the reference materials used by travel agents and tour operators.
- 20. Differentiate between horizontal and vertical integration of travel agencies.
- 21. Define an online intermediary or agency. Give examples.
- 22. Define events. Discuss the importance of events in tour operation business.

 $(8 \times 2 = 16 \text{ Marks})$

SECTION - C

Answer any SIX questions, in a page of 100 words.

- 23. What are the sources of income for a travel agency?
- 24. Write a note on the role of IT in travel business.
- 25. Explain the fiscal and non fiscal incentives available for tour operators.
- 26. Discuss how a tour manager will handle the complaints during a tour.
- 27. What are the components to be taken care of while pricing a tour?
- 28. Which are the major crisis or emergencies that can happen during a tour?
- 29. Discuss the role of a tour manager.
- 30. Critically analyze the various stages of executing a tour package.
- 31. Define a tour brochure. Discuss how a tour brochure helps in marketing.

 $(6 \times 4 = 24 \text{ Marks})$

SECTION - D

Answer any TWO questions, not exceeding four pages.

- 32. Describe in detail the organizational setup of a travel agency. Explain the various procedures and licenses required for setting up a travel agency.
- 33. Write in detail the various documentation processes performed in a travel agency.
- 34. Write an essay on the evolution and history of travel agencies and tour operators.
- 35. Explain the importance of tour itinerary and tour packages. Describe in detail the various types of package tours.

 $(2 \times 15 = 30 \text{ Marks})$